

ELECTRICAL MANUFACTURERS REPRESENTATIVES

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|---|-------------------------------------|--|---|
| <p>INSIDE SALES:</p> <p>Fred Poots fpoots@braysalesco.com 515-402-4325</p> <p>David Metzger dmetzger@braysalesco.com 515-402-4322</p> | | <p>RACEWAY</p> | <p><u>Atkore International</u> & its Line of Raceways: Product Specialist – Fred Poots/David Metzger</p> <ul style="list-style-type: none"> <u>Allied Tube & Conduit</u>: EMT, IMC, GRC, & Aluminum Conduit, PVC Conduit & Fittings <u>Allied Fittings</u>: Innovative Electrical Fittings Partnered With Premium Quality And Service <u>AFC Cable Systems/Uni-Fab/Pre-Fab</u>: MC/AC Cable, Greenfield, Luminary, & Liquidtight Conduit <u>T. J. Cope</u>: Ladder, Wire Basket & Center - Hung Cable Tray <u>Power-Strut/Uni-Strut</u>: Steel, Aluminum & Stainless Steel Strut - Slotted Angle, Metal Framing System |
| <p>Lucas Mechaelsen lmechaelsen@braysalesco.com 515-402-4321</p> <p>Leo Egan legan@braysalesco.com 515-402-4324</p> <p>MARKETING:</p> <p>Nikki Riha Njus nrihanjus@braysalesco.com 563-387-7728</p> | <p>-GENESIS-</p> | <p>WIRE & CABLE</p> | <p><u>King Wire</u>: Product Specialist – Fred Poots/David Metzger</p> <ul style="list-style-type: none"> Bare Aluminum, Service Drop, 600 Volt UD, Aluminum Building Wire & MC, Guy Wire <p><u>Cerro Wire</u>: Product Specialist – Fred Poots/David Metzger</p> <ul style="list-style-type: none"> Leading Manufacturer of Copper Electrical Building Wire & Cable <p><u>Service Wire Co.</u>: Product Specialist – Fred Poots/David Metzger</p> <ul style="list-style-type: none"> Leading Manufacturer of Wire and Cable for Commercial, Industrial, Utility, Renewable Energy, Pump, Transit, & Irrigation Applications Stringent Quality Testing Procedures Strategically Located Manufacturing & Stock Facilities with 24/7 Emergency Service and 1-2 Day Delivery Nationwide Made in the USA <p><u>Genesis Cable</u>: Product Specialist – Fred Poots/David Metzger</p> <ul style="list-style-type: none"> Intrusion, Video, Access Control, Audio/Video, Fire, Networking, HVAC Cable Products <p><u>LS Cable</u>: Product Specialist – Fred Poots/David Metzger</p> <ul style="list-style-type: none"> The Highest Standard of Cable Technology to Lead the Future |
| <p>OUTSIDE SALES:</p> <p>Jeff Kinley jkinley@braysalesco.com 515-250-0585</p> <p>Brent Shaw bshaw@braysalesco.com 319-777-8595</p> <p>Thomas Martin tmartin@braysalesco.com 641-485-3832</p> | | <p>BOXES, FITTINGS, & CONNECTORS</p> | <p><u>NVENT</u>: Product Specialist - Lucas Mechaelsen/Leo Egan</p> <ul style="list-style-type: none"> <u>Caddy</u>: Spring Steel Fastening Products <u>Cadweld</u>: Exothermic Welded Electrical Connections <u>Eriflex</u>: Space Saving Components Designed for Electrical Panels <u>Eritech</u>: Grounding Systems & Lighting Protection <u>Critec</u>: Surge Protection Devices <p><u>ECM Industries</u>: Product Specialist – Leo Egan/Lucas Mechaelsen</p> <ul style="list-style-type: none"> Global Manufacturer and Supplier of Electrical Products for Construction, Maintenance, Irrigation, Landscape Supply, & Natural Gas/Catholic Industries <u>Bergen Industries</u>: Construction Lighting, Maintenance Lighting, Electrical Products <u>Gardner Bender</u>: Electrical Tools, Voltage Testers, Wire Management Products <u>ILSCO</u>: Aluminum & Copper Lugs & Connectors <u>King Innovation & Caltherm</u>: Irrigation, Electrical, Gas Utility, & Landscape Lighting <u>Sperry Instruments</u>: Electrical Test & Measurement Instruments <u>SSI</u>: Manufacturer of Surge Protection Devices <u>Utilco</u>: Underground Connectors – a Division of IlSCO <p><u>Low Electric</u>: Product Specialist – Leo Egan/Lucas Mechaelsen</p> <ul style="list-style-type: none"> Cast & PVC Floor Boxes (Commercial & Residential) <p><u>LH Dottie</u>: Product Specialist – David Metzger/Fred Poots</p> <ul style="list-style-type: none"> Fasteners, Hardware, Tools, Specialty, & More |
| <p>Chris Jensen cjensen@braysalesco.com 402-639-1118 12131A West Center Road Omaha, NE 68144</p> | | <p>LIGHTING</p> | <p><u>LEDVANCE</u>: Product Specialist - Lucas Mechaelsen/Leo Egan</p> <ul style="list-style-type: none"> LED Fixtures, LED Driver, & LED Retrofit Kits <p><u>Sylvania</u>: Product Specialist - Lucas Mechaelsen/Leo Egan</p> <ul style="list-style-type: none"> Industry Leader in Innovative LED & Traditional Lighting Products Including LED Lamps & Tubes, LED Luminaries & Retrofits, LED Smart Products, Fluorescent Lamps & Tubes, Fluorescent Ballasts, Halogen, HID, Incandescent, LED Power Supply & Drivers, & TruWave |
| <p>MEMBER OF:</p> | | <p>POWER</p> | <p><u>Milbank Manufacturing</u>: Product Specialist – Leo Egan/Lucas Mechaelsen</p> <ul style="list-style-type: none"> Meter Sockets, Power & RV Pedestals, NEMA Enclosures, & CT Cabinets |
| | | <p>SENSORS</p> | <p><u>Precision Multiple Controls</u>: Product Specialist – Leo Egan/Lucas Mechaelsen</p> <ul style="list-style-type: none"> Photo Cells & Time Clocks <p><u>Kidde</u>: Product Specialist – Leo Egan/Lucas Mechaelsen</p> <ul style="list-style-type: none"> Smoke Alarms, CO Alarms, & Fire Safety Products |

| COMPANY | FREIGHT TERMS | MINIMUM BILLING | SHIPPING LOCATIONS |
|--|--|--|---|
| Atkore: AFC (American Flexible Conduit) | 1,000 lbs. Flex & Sealtite 5,000 lbs. MC | \$250.00 | Chicago, IL New Bedford, MA |
| Atkore: Allied Alum Conduit Allied Alum Fittings | 2,000 lbs. \$500.00 | \$100.00 \$100.00 | Chicago, IL Chicago, IL |
| Atkore: Allied Power Strut Allied Unistrut | 2,500 lbs. | \$100.00 | Chicago, IL Wayne, MI |
| Atkore: Allied PVC Conduit Allied PVC Fittings Allied PVC Coated | \$35,000.00 \$2,500.00 \$6,000.00 | \$100.00 \$100.00 \$100.00 | Chicago, IL/Georgia Chicago, IL/Georgia Hobart, IN |
| Atkore: Allied Steel | Steel 10,000 lbs. Co-Load Option 8,000 lbs. | \$100.00 | Chicago, IL |
| Atkore: Cope | \$7,500.00 \$10,000.00 | \$250.00 | Philadelphia, PA Houston, TX (fiberglass) |
| Atkore: ECN | \$500.00 Co-Load \$1,000.00 (fittings) | \$100.00 | Chicago, IL |
| Atkore: Allied Fittings – Steel Fittings | \$1,000.00 | \$250.00 | California/Chicago, IL |
| King Wire | Utility Products 5,000 lbs. Building Wire Products 2,000 lbs. Combo 3,000 lbs. | \$500.00 | North Chicago, IL |
| Cerro Wire | 5,000 lbs. | \$1,000.00 | Hartselle, AL Ogden UT |
| Service Wire | 5,000 lbs. | \$750.00 | Culloden, WV |
| Genesis | \$2,500.00 | \$200.00 | Pleasant Prairie, WI |
| LS Cable | 5,000 lbs. | \$1,000.00 | Tarboro, NC |
| NVENT: Caddy Cadweld Eriflex & Eritech Critec | \$1,000.00 \$1,000.00 \$2,500.00 \$1,000.00 | \$100.00 \$100.00 \$100.00 \$100.00 | Solon, OH Solon, OH Solon, OH Solon, OH |
| ECM: ILSCO UTILCO Gardner Bender Bergen Industries King Innovations | \$1,000.00 \$1,000.00 \$250.00 \$1000.00 \$200.00 | \$150.00 \$150.00 \$100.00 \$100.00 \$100.00 | New Berlin, WI & Brownsville, TX Brownsville, TX New Berlin, WI New Berlin, WI O'Fallon, MO |
| Lew Electric | \$1,000.00 | \$75.00 | Chicago, IL |
| Dottie | \$950.00 | \$50.00 | Oklahoma City, OK Commerce, CA |
| Sylvania - LEDVANCE | \$500.00 | \$100.00 | Versailles, KY |
| Milbank Manufacturing | \$1,850.00 | \$100.00 | Concordia, MO |
| Precision Photo Cells | 60 Pieces | \$100.00 | Midland Park, NJ |
| Kidde | \$1,000.00 | 1 Carton | Mebane, NC |