

ELECTRICAL MANUFACTURERS REPRESENTATIVES

<p>INSIDE SALES:</p> <p>Fred Poots fpoots@braysalesco.com 515-402-4325</p> <p>David Metzger dmetzger@braysalesco.com 515-402-4322</p>	 	<p>RACEWAY</p>	<p><u>Atkore International</u> & its Line of Raceways: Product Specialist – Fred Poots/David Metzger</p> <ul style="list-style-type: none"> <u>Allied Tube & Conduit</u>: EMT, IMC, GRC, & Aluminum Conduit, PVC Conduit & Fittings <u>Allied Fittings</u>: Innovative Electrical Fittings Partnered With Premium Quality And Service <u>AFC Cable Systems/Uni-Fab/Pre-Fab</u>: MC/AC Cable, Greenfield, Luminary, & Liquidtight Conduit <u>T. J. Cope</u>: Ladder, Wire Basket & Center - Hung Cable Tray <u>Power-Strut/Uni-Strut</u>: Steel, Aluminum & Stainless Steel Strut - Slotted Angle, Metal Framing System
<p>Lucas Mechaelsen lmechaelsen@braysalesco.com 515-402-4321</p> <p>Leo Egan legan@braysalesco.com 515-402-4324</p> <p>MARKETING:</p> <p>Nikki Riha Njus nrihanjus@braysalesco.com 563-387-7728</p>	 <p>-GENESIS-</p>	<p>WIRE & CABLE</p>	<p><u>King Wire</u>: Product Specialist – Fred Poots/David Metzger</p> <ul style="list-style-type: none"> Bare Aluminum, Service Drop, 600 Volt UD, Aluminum Building Wire & MC, Guy Wire <p><u>Cerro Wire</u>: Product Specialist – Fred Poots/David Metzger</p> <ul style="list-style-type: none"> Leading Manufacturer of Copper Electrical Building Wire & Cable <p><u>Service Wire Co.</u>: Product Specialist – Fred Poots/David Metzger</p> <ul style="list-style-type: none"> Leading Manufacturer of Wire and Cable for Commercial, Industrial, Utility, Renewable Energy, Pump, Transit, & Irrigation Applications Stringent Quality Testing Procedures Strategically Located Manufacturing & Stock Facilities with 24/7 Emergency Service and 1-2 Day Delivery Nationwide Made in the USA <p><u>Genesis Cable</u>: Product Specialist – Fred Poots/David Metzger</p> <ul style="list-style-type: none"> Intrusion, Video, Access Control, Audio/Video, Fire, Networking, HVAC Cable Products <p><u>LS Cable</u>: Product Specialist – Fred Poots/David Metzger</p> <ul style="list-style-type: none"> The Highest Standard of Cable Technology to Lead the Future
<p>OUTSIDE SALES:</p> <p>Jeff Kinley jkinley@braysalesco.com 515-250-0585</p> <p>Brent Shaw bshaw@braysalesco.com 319-777-8595</p> <p>Thomas Martin tmartin@braysalesco.com 641-485-3832</p> <p>Chris Jensen cjensen@braysalesco.com 402-639-1118 12131A West Center Road Omaha, NE 68144</p>	 	<p>BOXES, FITTINGS, & CONNECTORS</p>	<p><u>NVENT</u>: Product Specialist - Lucas Mechaelsen/Leo Egan</p> <ul style="list-style-type: none"> <u>Caddy</u>: Spring Steel Fastening Products <u>Cadweld</u>: Exothermic Welded Electrical Connections <u>Eriflex</u>: Space Saving Components Designed for Electrical Panels <u>Eritech</u>: Grounding Systems & Lighting Protection <u>Critec</u>: Surge Protection Devices <p><u>ECM Industries</u>: Product Specialist – Leo Egan/Lucas Mechaelsen</p> <ul style="list-style-type: none"> Global Manufacturer and Supplier of Electrical Products for Construction, Maintenance, Irrigation, Landscape Supply, & Natural Gas/Cathodic Industries <u>Bergen Industries</u>: Construction Lighting, Maintenance Lighting, Electrical Products <u>Gardner Bender</u>: Electrical Tools, Voltage Testers, Wire Management Products <u>ILSCO</u>: Aluminum & Copper Lugs & Connectors <u>King Innovation & Caltherm</u>: Irrigation, Electrical, Gas Utility, & Landscape Lighting <u>Sperry Instruments</u>: Electrical Test & Measurement Instruments <u>SSI</u>: Manufacturer of Surge Protection Devices <u>Utilco</u>: Underground Connectors – a Division of IlSCO <p><u>Lew Electric</u>: Product Specialist – Leo Egan/Lucas Mechaelsen</p> <ul style="list-style-type: none"> Cast & PVC Floor Boxes (Commercial & Residential) <p><u>LH Dottie</u>: Product Specialist – David Metzger/Fred Poots</p> <ul style="list-style-type: none"> Fasteners, Hardware, Tools, Specialty, & More
<p>MEMBER OF:</p>		<p>POWER</p>	<p><u>Milbank Manufacturing</u>: Product Specialist – Leo Egan/Lucas Mechaelsen</p> <ul style="list-style-type: none"> Meter Sockets, Power & RV Pedestals, NEMA Enclosures, & CT Cabinets
 	 	<p>SENSORS</p>	<p><u>Precision Multiple Controls</u>: Product Specialist – Leo Egan/Lucas Mechaelsen</p> <ul style="list-style-type: none"> Photo Cells & Time Clocks <p><u>Kidde</u>: Product Specialist – Leo Egan/Lucas Mechaelsen</p> <ul style="list-style-type: none"> Smoke Alarms, CO Alarms, & Fire Safety Products

COMPANY	FREIGHT TERMS	MINIMUM BILLING	SHIPPING LOCATIONS
Atkore: AFC (American Flexible Conduit)	\$1,500 Flex & Sealtite 3,000 lbs. MC	\$250.00	Chicago, IL New Bedford, MA
Atkore: Allied Alum Conduit Allied Alum Fittings	2,000 lbs. \$1000.00	\$100.00 \$100.00	Chicago, IL Chicago, IL
Atkore: Allied Power Strut Allied Unistrut	7,500 lbs./\$7,500 2,500 lbs./\$2,500	\$100.00	Chicago, IL Wayne, MI
Atkore: Allied PVC Conduit Allied PVC Fittings Allied PVC Coated	\$35,000.00 \$2,500.00 \$6,000.00	\$100.00 \$100.00 \$100.00	Chicago, IL/Georgia Chicago, IL/Georgia Hobart, IN
Atkore: Allied Steel	Steel 10,000 lbs. Co-Load Option 8,000 lbs.	\$100.00	Chicago, IL
Atkore: Cope	\$11,500.00 \$16,000.00	\$250.00	Philadelphia, PA Houston, TX (fiberglass)
Atkore: ECN	\$750.00 Co-Load \$1,000.00 (fittings)	\$100.00	Chicago, IL
Atkore: Allied Fittings – Steel Fittings	\$1,000.00	\$250.00	California/Chicago, IL
King Wire	Utility Products 5,000 lbs. Building Wire Products 2,000 lbs. Combo 3,000 lbs.	\$500.00	North Chicago, IL
Cerro Wire	5,000 lbs.	\$1,000.00	Hartselle, AL Ogden UT
Service Wire	5,000 lbs.	\$750.00	Culloden, WV
Genesis	\$2,500.00	\$200.00	Pleasant Prairie, WI
LS Cable	5,000 lbs.	\$1,000.00	Tarboro, NC
NVENT: Caddy Cadweld Eriflex & Eritech Critec	\$1,000.00 \$1,000.00 \$2,500.00 \$1,000.00	\$250.00 \$250.00 \$250.00 \$250.00	Solon, OH Solon, OH Solon, OH Solon, OH
ECM: ILSCO UTILCO Gardner Bender Bergen Industries King Innovations	\$1,000.00 \$1,000.00 \$250.00 \$1000.00 \$200.00	\$150.00 \$150.00 \$100.00 \$100.00 \$100.00	New Berlin, WI & Brownsville, TX Brownsville, TX New Berlin, WI New Berlin, WI O'Fallon, MO
Lew Electric	\$1,000.00	\$75.00	Chicago, IL
Dottie	\$950.00	\$100.00	Oklahoma City, OK Commerce, CA
Milbank Manufacturing	\$1,850.00	\$100.00	Concordia, MO
Precision Photo Cells	60 Pieces	\$100.00	Midland Park, NJ
Kidde	\$1,000.00	1 Carton	Mebane, NC